2020 **Month**







IMPACT OF COVID-19 ON THE PRINTING INDUSTRY

The spread of COVID-19 is of critical global concern, impacting almost every aspect of life. Like all sectors, the crisis is also having a profound impact on printers. Intergraf calls on European and national governments to support the printing industry.

s the number of global COVID-19 cases continues to rise, countries across Europe and the world are introducing varying levels of restrictions on social and economic activities to curb the spread of the virus. These measures, as well as the virus itself, are either already having, or are likely to soon have, wide-ranging impacts on the European printing industry.

As a supplier to many other sectors, any changes in customer demand will logically have an impact on print. With the cancellation of many events and trade fairs (including in our own industry, such as Drupa), some printers are seeing large parts of their business cancelled at the last moment. Moreover, store closures and the general reduction of the European economy, will have an impact on printed advertising, because these costs tend to be cut first. Advertising makes up some 40%

of all printed products in Europe, so such a reduction will deeply affect many printing companies - regardless of their specialisation. And even for products that are still printed, there are concerns about impacts on transport as a result of re-introduced or enhanced border controls. Some areas of the sector, however, are experiencing higher demand: printers of food or pharmaceutical packaging, for example.

But printers do not only supply, they consume, and many crucial supply chains may also be affected by anti-COVID-19 measures. For instance, there are concerns about possible shortages and/or delays in the supply of paper, although firms are not yet signalling that this is happening. In addition to this, both China and Italy are significant suppliers of foils and films used in packaging printing, so there are concerns that these supply



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Packaging printers are also facing the more immediate threat of a lack of supply of solvents used for printing inks and essential cleaning, such as isopropanol and synthetic ethanol. Dramatic shortages of these solvents are already being reported by some packaging printers. The reason for such a shortage is that these solvents are also used in disinfectants (e.g. hand sanitiser), for which there is now very high demand. Disinfectants are clearly extremely important in the current situation, but it is also crucial that decisionmakers safeguard access to these solvents for other essential industries, such as companies producing food or pharmaceutical packaging.

All companies also face similar challenges at employee level. For instance, enforced limits on person-to-person contact may potentially affect staffing and some operations or processes. Plus, employers fear a lack of workforce due to increasing employee absences as a result of country-wide lock-downs, travel restrictions, mandatory quarantine, sickness, or staff having to stay at home with children following school and nursery closures.

As the virus spreads and morerestrictions and-more ushered in across Europe, the full impact of COVID-19 on the printing industry European and its supply chain are not yet known. However, it is clear that there is - and will continue to be for the foreseeable future - major disruption. Should this situation continue for a prolonged amount of time, which now appears to be almost certain, the sector may begin to see layoffs and/or company closures as a result. Indeed, certain companies have already been forced to let go of some of their employees.

Some of the negative effects of COVID-19 for businesses will be offset by the supportive actions of governments - in particular support for SMEs, which make up approx. 95% of the European printing industry. Such supportive actions will be vital for many

"We call on political decisionmakers to consider other sources of ethanol and isopropanol in order to cover the increased demand for these solvents as disinfectants, and to safeguard the supply of these solvents for the manufacture of printing inks for food and pharmaceutical packaging."

EuPIA, the European Printing Ink Association

printers to help them weather this storm during the months ahead. Types of governmental support and actions vary, and may also change as the situation progresses, but we can already see support being offered to ease issues relating to borders and mobility, as well as the increased

flexibility of state aid. Broad stimulus packages are also being introduced all over Europe to support the economy. Including, for example, wage subsidies, the deferral or suspension of payments of corporate tax, VAT or social contributions, more flexible sick leave, or changes to the normal regulations or procedures for SME financing.

National actions are also being supplemented at European level. The European Commission is as far as possible coordinating a common European economic and fiscal response to the COVID-19 outbreak, although public health is a competence of Member States. As well ensuring regular funding streams and structural funds are of maximum use, the Commission has set up a EUR 37 billion Coronavirus Response Investment Initiative to provide liquidity to small businesses and the healthcare sector. EUR 1 billion will also be redirected from the EU budget as a guarantee to the European Investment Fund in order to incentivise banks to provide liquidity to SMEs. A Temporary Framework has also been adopted to enable Member States to be more flexible with state aid to support the economy during and after this crisis. Since the COVID-19 pandemic qualifies as "unusual events outside of the control of governments", exceptional spending is allowed to help contain the outbreak and provide targeted relief measures for both firms and workers.

The COVID-19 crisis and its effects in Europe are set to develop over the next months, with more-and-more countries progressively introducing more restrictive measures. Follow Intergraf's website (primarily latest news and press releases) and company LinkedIn page to remain informed about COVID-19's effects on the European printing industry.

CV-19: THREAT TO SUPPLY OF SOLVENTS

Packaging printers are facing a possible shortage of synthetic ethanol and isopropanol, due to a spike in demand for such solvents, which are also used in disinfectants.

ynthetic ethanol alcohol needs to be secured for sanitary have companies remaining stocks of no more than 1 week's supply of such solvents.

While the supply of synthetic products - cannot reach the final ethanol alcohol and isopropanol consumer. Packaging provides

and isopropanol are used in purposes - in particular medical → the production of printing environments - its supply for the inks and in cleaning processes continuous production of food for packaging printers. Some and pharmaceutical packaging reported must also be safeguarded.

> Without packaging, food and pharmaceuticals - two essential

crucial product information, as well as helping to protect the packed item against external influences and maximising shelflife. Intergraf and FTA Europe urgently call on European and national authorities to secure the supply of all necessary solvents for the continuous production of food packaging.

CV-19: PRINT IS AN ESSENTIAL SERVICE

Printed products are essential - from packaging for food and pharmaceuticals, to public health notices and newspapers. It is crucial that European and national policymakers protect our industry from COVID-19 restrictions.

governments decisions to define the essential services that must be maintained during a lock-down in virus. Intergraf calls on authorities <u>already recognise</u> at national level to recognise the medical supply printing industry as an essential service when defining these sectors. Without this, there is a high risk that essential products will not reach consumers.

Printers of food packaging are more crucial than ever as supermarkets are pressured to make sure shelves are kept full for consumers. Pharmacies must also

mid the spread of COVID-19, be guaranteed an uninterrupted are taking supply of medicine, the packaging of which is also printed by our industry. And the communication of vital public health information order to keep society functioning should not face any restrictions. while curtailing the spread of the EU guidelines on free movement food chains essential. National governments must follow suit and specifically protect print.

> Similarly, concerned citizens rely on daily news to keep themselves informed about the virus. According to Eurostat, 10% of individuals in Europe do not have access to the internet in their households (rising as high

as 25% in certain countries). rendering them unable to access news online. This is to a large extent older people, one of the most important cohorts of people to remain informed in this crisis, given that they are in a high risk category. Moreover, according to a Eurobarometer survey on fake news and online disinformation, traditional print media, TV, and radio continue to be the most trustworthy sources of news. Fake news about COVID-19 is dangerous, threatening real people's lives. At a time of widespread uncertainty and concern, the printing of newspapers must continue.

CV-19: PAPER RECYCLING MUST CONTINUE

Paper and board recycling collections are limited in several countries because of COVID-19. This could start to affect paper and packaging manufacturers who rely on recycled fibres to operate.

packaging), paper and board value chain mills are an essential part of this depends on paper for recycling. supply chain" (EPRC). Reductions "Separate collection of paper in refuse collections have been

■ith a recycling rate of for recycling from households 84.6% and supermarkets, but also its the sorting and transport to paper reported in some Member States, which could cause problems in the future for paper manufacturers and industries which rely on the paper supply chain, like print. Refer to the EPRC for more info.